

PROSPIRA

GLOBAL

Mental Health Social Impact Consultant

- **Term:** 1 year fixed term contract, full time
- **Dates:** April 2024 - March 2025
- **Location:** London, UK (hybrid, 3 days working from our central London office)
- **Compensation:** £40k - £60k (based on experience)

We are looking for an experienced social impact consultant to lead on a number of our global mental health social impact advisory accounts and supervise our UK based social impact consulting team. Are you:

- Looking for a role where you can bring your **significant experience working at an agency or consulting firm with companies, brands and funders** on their impact objectives?
- Passionate about working at the intersection of mental health and the private sector, especially **philanthropy and brand campaigns**?
- An **experienced manager of teams** to deliver high quality client advisory work?
- **Strategic, authentic and results driven**?

About Prospira Global

Prospira Global is a boutique consulting agency working to accelerate global action on mental health through private sector solutions.

Our clients understand the need for a holistic approach to mental health and require bespoke evidence-based solutions to result in maximum impact for both businesses and the world.

Our work is guided by intelligence through our unique networks, experience and metrics to inform mentally healthy products, philanthropy, promotion, people & policies. We specialize in providing:

1. Business advisory for holistic mental health solutions
2. Philanthropic advisory for philanthropists with an interest in global mental health, including how mental health intersects with the Sustainable Development Goals
3. Implementation support for businesses, philanthropists and investors seeking to design and execute impact strategies and initiatives.

We are a values-led organization, aiming to unlock potential of both our team and our clients to play a key role in accelerating action on mental health through effective private sector action.

Prospira Global has established itself as a leading global boutique advisory and intelligence firm committed to accelerating effective private sector investments and action on mental health. As we enter our third full year of operations we are now seeking to hire our core staff to lead through our next three year strategy, to establish our team and core operations.

About You:

- **Expertise:** You are an expert consultant and advisor to large companies, philanthropists and public facing global brands. You are an excellent manager of staff, teams, and client projects.

Your account management skills span from working on Senior Executive and Board level strategy and staff and team wide implementation. You have experience in delivering high value consulting projects for clients, and growing team sales productivity and business, underpinned by a strong background and training in business operations.

- **Mental health knowledge:** You have a strong working knowledge of mental health needs, solutions and challenges, especially in relation to philanthropic initiatives and brand campaigns.
- **Purpose:** You are excited and committed to join Prospira Global to build upon your existing expertise, building a world leading speciality in mental health social impact consulting. You are driven by this purpose, and are able to demonstrate your personal and professional commitment to private sector impact for global mental health.
- **Approach:** You are driven and thrive in small entrepreneurial teams, organizations and projects, comfortable with change and driven by growth of impact and business success. You are kind, committed to the mental health of your team and clients, and visionary in your approach, bringing your own understanding and commitment of what a mentally healthy business is.

The Role:

This role includes the following responsibilities;

1. **Client Delivery:** Accountability for the full and successful delivery of a number of global brand clients and social impact projects
 - Overseeing the successful delivery of client accounts, ensuring our teams operate effectively and efficiently delivering world class consulting advice and support
 - Monitoring and overseeing all aspects of client accounts to ensure deliverables are met and client expectations are exceeded
 - Collaborating with various teams within the organization to coordinate work for clients, acting as the liaison between the client and internal stakeholders to ensure projects are executed smoothly and on time.
2. **Building and managing a team and network of consultants to deliver client needs**
 - Play an active role in the management team, developing advisory strategy and management processes and practices as our work grows
 - Manage a small but growing UK based Social Impact advisory team in line with Prospira Global policies and practices to promote good mental health and wellbeing, alongside delivering high quality work to our clients
 - Providing guidance, support, and training to ensure your team's success
3. **Business development**
 - Lead on a number of sales opportunities including developing customized scopes and proposals for new and existing clients to meet team targets.
4. **Reporting & Analysis**
 - Tracking and analyzing key performance indicators to evaluate the success of projects and team performance

We'd love to hear from you if:

- Substantial experience in corporate social responsibility and/or philanthropy, working within a major global corporation and/or as in advisory capacity
- Strong working knowledge of communications and marketing practices
- Significant senior account management experience (min 5 years) for or with global companies
- Strong working knowledge, and/or demonstrated personal interest in the latest mental health solutions and challenges within the private sector
- Demonstrated strategy development experience, working with executive of large corporations
- Minimum 3 years experience within a reputable management consulting firm or relevant agency
- Minimum 2 years experience in managing staff, as well as team advisory work
- Successful business development experience for global brand clients
- Demonstrated strong project management experience, working across multiple organisation departments

- Strong experience in developing and delivering project scopes plans, materials, events and projects
- Strong working knowledge of large corporations, especially decision making and mobilisation of corporate responsibility and/or workplace HR initiatives and communications
- Global work experience across a range of countries and cultures
- A strong understanding of, and passion for improving, global mental health, through private sector action
- Outstanding communication and influencing skills
- An entrepreneurial and enterprising approach to work
- A “doer” - ability to anticipate requirements and act to provide workable solutions with limited budget
- Team Player: working collaboratively and flexibly to achieve outcomes and is keen to add value to the organisation’s culture and ethos
- International travel as required (1-2 times / year)

Our ideal candidate would also have:

- MBA or equivalent relevant business qualification
- Mental health training and experience
- Experience of working in a small, entrepreneurial team
- Personal network of relevant global mental health experts
- Thought leadership examples, when it comes to private sector solutions for mental health

Application Details (for this role)

- Applications open: [February 14, 2024](#)
- Applications close: [March 1, 2024](#)

Please email applications including a CV and cover letter to hr@prospira.global by 11:59 pm (BST) on March 1, 2024. Email applications should include “Mental Health Social Impact Consultant” in the email subject. Please refer to the job description while completing your application as candidates will be shortlisted based on how closely they match the criteria. Due to the large number of applications we usually receive, only shortlisted candidates will be contacted. No agency applications will be considered.

Equal Opportunities

We are committed to equality of opportunity for all staff, and applications from individuals are encouraged regardless of age, disability, sex, gender reassignment, sexual orientation, pregnancy and maternity, race, religion or belief and marriage and civil partnerships. We use a blind hiring approach during our application screening process.

General Applications (for future roles)

If you are interested in registering your CV for future roles or consulting opportunities that may arise with Prospira Global in our growing team, we always welcome general submissions. All general applications should be sent to hr@prospira.global with “General Application” in the subject line. We will refer to all general submissions for future opportunities, though are only able to respond to these applications when a suitable role arises.