

PROSPIRA GLOBAL

[Director, Mental Health Consulting](#)

We are seeking a Director, Mental Health Consulting, to lead our corporate advisory work, including growing the impact and scale of our signature mental health organisation wide diagnostic assessments. Applications will be reviewed on a rolling basis until we find the ideal candidate.

- **Term:** Open for discussion
- **Location:** London, UK (hybrid, 3 days working from our central London office)
- **Compensation:** Competitive, based on experience, including profit share based on business function growth.

[About Prospira Global](#)

Prospira Global is a boutique consulting agency working to accelerate global action on mental health through private sector solutions.

We are a specialist team of mental health management consultants, providing solutions to our corporate clients at the forefront of understanding their mental health impact.

Our work is guided by intelligence through our unique networks, experience and metrics to inform mentally healthy products, philanthropy, promotion, people & policies. We specialise in providing:

1. Business advisory for holistic mental health solutions
2. Philanthropic advisory for philanthropists with an interest in global mental health, including how mental health intersects with the Sustainable Development Goals
3. Implementation support for businesses, philanthropists and investors seeking to design and execute impact strategies and initiatives.

We are a values-led organization, aiming to unlock potential of both our team and our clients to play a key role in accelerating action on mental health through effective private sector action.

[The Role](#)

We are seeking a Director, Mental Health Consulting to lead our corporate advisory work. This is a speculative job advertisement on a rolling basis until we find the ideal candidate.

If you have had a career in management consulting to a senior level and are looking to have an impact on global mental health in the next phase of your career, we would love to hear from you.

In your role you will oversee the implementation and growth of one of our core services, our mental health impact diagnostic assessment.

You will report to our Founder and CEO as a member of our Executive team.

This hybrid role will work across sales and business development, delivery and leading client consulting engagements, as well as operational management and proposition development. The role includes:

- Leading a portfolio of assignments and client projects (60%)
- Sales/business development: developing and growing existing accounts (and a strong business development pipeline) as well as new business
- Develop the consulting capability and expertise of our team
- Support across all aspects of business leadership and revenue growth
- Growing and contributing to the thought leadership of Prospira Global in driving innovative solutions and insights on private sector mental health action
- Contributing to a positive office culture and collaborating with colleagues to foster a productive work environment

Why apply?

- A successful consulting firm with exceptional clients in the UK and internationally
- Real opportunity to play a key role in shaping the business
- Exciting and innovative market proposition: making a big impact quickly at the forefront of market building
- Values led firm valuing authenticity, impact, kindness and strategic impact

We'd love to hear from you if you have:

- **Management consulting leadership experience:** Experience as a management consultant with recent employment at Senior Manager or Director level with an established consulting firm
- **Impact evaluation experience:** related to ESG impact assessments and/or impact consulting
- **Broad executive skills experience:** With established capability at CxO level, across strategy, operating model, business growth, and leadership development
- **Mental health expertise:** Strong experience on working on a mental health related discipline (either product and/or workplace mental health)
- **Business development:** Proven experience in sales and growing client accounts as well as delivery and broader practice development
- **Global experience:** Strong experience with international projects and clients, including emerging markets
- **Adaptability:** Ability to adapt to rapidly changing priorities and work in a dynamic environment, with experience in thriving within a small entrepreneurial team
- **Values Alignment:** Alignment with the company culture, values, and a positive attitude toward contributing to the organisation's success
- **Leadership:** Strong leadership skills with the ability to influence and engage stakeholders at all levels, and a unique voice to contribute to the field of private sector mental health action
- **UK right to work:** The right to work in the UK

Application Details (for this role)

- Applications open: [November 22, 2023](#)
- Applications close: [Rolling applications](#)

Please email applications including a CV and cover letter to hr@prospira.global. Email applications should include "Consulting Director" in the email subject. Please refer to the job description while completing your application as candidates will be shortlisted based on how closely they match the criteria. We will respond to all successful shortlisted for interview applications within 2 weeks of application.

Note: no agency applications or virtual only assistance will be considered for this role.

Equal Opportunities

We are committed to equality of opportunity for all staff, and applications from individuals are encouraged regardless of age, disability, sex, gender reassignment, sexual orientation, pregnancy and maternity, race, religion or belief and marriage and civil partnerships. We use a blind hiring approach during our application screening process.

General Applications (for future roles)

If you are interested in registering your CV for future roles or consulting opportunities that may arise with Prospira Global in our growing team, we always welcome general submissions. All general applications should be sent to hr@prospira.global with "General Application" in the subject line. We will refer to all general submissions for future opportunities, though are only able to respond to these applications when a suitable role arises.